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12 *Special Counsel to Richard A. Marshack,*
Chapter 11 Trustee

13 **UNITED STATES BANKRUPTCY COURT**
14 **CENTRAL DISTRICT OF CALIFORNIA - SANTA ANA DIVISION**

15 In re:

16 THE LITIGATION PRACTICE
17 GROUP P.C.,

18 Debtor.

Case No. 8:23-bk-10571-SC

Chapter 11

Adv. Proc. No. 8:23-cp-01148-SC

19
20 RICHARD A. MARSHACK,
Chapter 11 Trustee,
21 Plaintiff,

22 v.

23 JGW SOLUTIONS LLC,
24 Defendant.

**DECLARATION OF NANCY
RAPOPORT IN SUPPORT OF
MOTION FOR SUMMARY
JUDGMENT**

25
26
27 I, Nancy Rapoport, declare:
28

1 1. I am the court-appointed Ethics Compliance Monitor of the bankruptcy
2 estate (the “Estate”) of the above-referenced Debtor, pursuant to the order filed on
3 August 7, 2023, as Dk. No. 363 (“Monitor Order”). Except as expressly stated
4 otherwise, I have personal knowledge of the facts set forth below and could and would
5 competently testify under oath thereto if requested to do so.

6 2. I submit this Declaration in support of the Trustee’s Motion for Summary
7 Judgment, which I have reviewed.

8 3. I have reviewed samples of Affiliate Agreements¹ in multiple adversary
9 proceedings against Affiliates similar to Defendant and the transaction history
10 between Debtor and Defendant. Based on Debtor’s similar conduct with other known
11 affiliates, it is my opinion that it is more likely than not that Debtor and Defendant
12 had an Affiliate Agreement, though it is my understanding that one was never
13 produced in the adversary proceeding. I have reviewed a few of the Debtor’s legal
14 service agreements used with its consumer clients.

15 4. It is my understanding that Debtor entered into a legal services
16 agreement with its consumers by which the consumers would pay the Debtor for all
17 legal services provided to the consumers via monthly debits from their bank accounts.

18 5. I have reviewed samples of the Accounts Receivable Purchase
19 Agreements between Debtor and Defendant, attached to the Complaint as Exhibits 2-
20 6, and I have reviewed a few of the Debtor’s standard legal service agreements used
21 with its consumer clients.

22 6. As this Court is well aware, Rule 1.15(a) of the California Rules of
23 Professional Conduct requires the deposit of funds received “for the benefit of a client
24 or other person to whom the lawyer owes a contractual, statutory, or other legal duty,
25 including advances for fees, costs, and expenses” into a trust account.

26 7. Regardless of what a legal service agreement states, for that agreement
27 to comply with the California Rules of Professional Conduct, in retainer-type

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¹ All capitalized terms herein are defined in the Motion.

1 agreements, the money given as a retainer is not considered to be a present payment
2 for future services. Rather, that money, which should be deposited into a trust account,
3 remains property of the client until the attorney applies it to charges for services
4 actually rendered. Any unearned funds must be returned to the client.

5 8. Rule 1.15(c) requires a lawyer to exercise control over the client trust
6 account. Rule 1.15(c) ("Funds belonging to the lawyer or the law firm* shall not be
7 deposited or otherwise commingled with funds held in a trust account except: (1)
8 funds reasonably* sufficient to pay bank charges; and (2) funds belonging in part to
9 a client or other person* and in part presently or potentially to the lawyer or the law
10 firm,* in which case the portion belonging to the lawyer or law firm* must be
11 withdrawn at the earliest reasonable* time after the lawyer or law firm's interest in
12 that portion becomes fixed. However, if a client or other person* disputes the lawyer
13 or law firm's right to receive a portion of trust funds, the disputed portion shall not be
14 withdrawn until the dispute is finally resolved.")² After funds in the trust account have
15 legitimately been earned, in order to avoid commingling client funds and the lawyer's
16 own funds, the lawyer must withdraw the earned fees from the trust account and
17 transfer those earned fees to the lawyer's operating account.

18 9. From my review of the sample LPG legal services agreements, LPG
19 stated that its clients were entitled to a refund if an account was fully validated by a
20 creditor and thus not subject to dispute. The language states:

21
22 If an account is fully validated by a creditor, such that no further dispute
23 to the validity of the account could be made, you will receive a full
24 refund of the fees that you paid towards the invalidation of that account
25 (i.e., you will be refunded the fees paid in proportion to the debt that was
26 validated). Should you have an outstanding balance with LPG at the
27 time your refund is issued on the validated account, any refund will first
be applied towards the outstanding balance. A client can elect to move
to a debt settlement service on any validated account in lieu of obtaining
a refund. If a client makes such an election, fees will no longer be
collected for such account and debt settlement services will be performed
for no additional fees.

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² Asterisks in the quote indicate defined terms.

1 Thus, even by the terms of the legal services agreements, the Debtor had an obligation
2 to refund the money to the clients if an account was fully validated.

3 10. To the extent that the Debtor moved into its operating account any client
4 trust funds before the Debtor had “earned” the relevant fees, it is my opinion that the
5 Debtor violated Rule 1.15(a) of the California Rules of Professional Conduct.

6 11. It is also my opinion that the Affiliate Agreement, and others like it, were
7 “capping” agreements.

8 12. Section 6151 of the California Business and Professional Code defines a
9 “runner” or “capper” as “any person, firm, association or corporation acting for
10 consideration in any manner or in any capacity as an agent for an attorney at law or
11 law firm, ... in the solicitation or procurement of business for the attorney at law or
12 law firm as provided in this article.” That same provision defines an “agent” as “one
13 who represents another in dealings with one or more third persons.”

14 13. I have reviewed JGW Solutions LLC’s Responses to Trustee’s
15 Interrogatories, which provide the following description of the services that JGW
16 Solutions, LLC provided Debtor in exchange for the payments that it received from
17 Debtor in response to Interrogatory No. 17:

18
19 Defendant provided marketing services to the Debtor. For example,
20 Defendant hired in excess of ten (10) third party advertisers
21 (“Advertiser”), like Alphatronics (in Florida), to generate call traffic to
22 phone numbers answered by Defendant. Defendant provided Advertiser
23 with demographic criteria supplied by Debtor so that Advertiser to serve
24 potential clients (“Client”) with debt relief advertisements on social
25 media, Google, Facebook, YouTube and other non-linear advertising
26 fora.

25 Upon receipt of a call, Defendant would interact with prospective Debtor
26 clients (“Client”) asking questions supplied by Debtor and inputting the
27 responses into intake software provided by Debtor to Defendant. If the
28 software algorithm identified the Client as one who would benefit from
Debtor’s services, then Defendant would cause Debtor’s cloud server to

1 forward via Debtor's software a DocuSignable engagement letter
2 between Debtor and the Client.

3 The potential client would then DocuSign the engagement letter, within
4 Debtor's software, the executed engagement letter was stored on servers
5 owned and controlled by Debtor, not Defendant. After the Client
6 executed the engagement letter, Defendant generally had no further
7 contact with Client. However, on rare occasions, the Client would at a
8 later date call Defendant with a question. Defendant's custom and
9 practice, as directed by Debtor, was to tell the Client to call Debtor
10 directly, and Defendant would provide Debtor's phone number to the
11 Client.

12 14. Based on the terms of the Accounts Receivable Purchase Agreements
13 and JGW Solutions LLC's description of the services provided in its Answer to
14 Interrogatories, it does not appear to me that this affiliate operated as a legitimate
15 lawyer referral service.

16 15. Although the California legislature does allow lawyer referral services
17 to operate, such referral services must be registered with the State Bar and must
18 comply with ethical standards. I have not been provided with any such evidence of
19 registration of the Defendant or with any of the operating procedures of the
20 Defendant.

21 I declare under penalty of perjury under the laws of the United States of
22 America that the foregoing is true and correct.

23 
24 Nancy Rapoport

25 Dated: October 1, 2024
26
27
28

PROOF OF SERVICE OF DOCUMENT

I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business address is:
101 S. Fifth Street, Suite 2500, Louisville, Kentucky 40202

A true and correct copy of the foregoing document entitled (*specify*): **DECLARATION OF NANCY RAPOPORT IN SUPPORT OF PLAINTIFF'S MOTION FOR SUMMARY JUDGMENT** will be served or was served **(a)** on the judge in chambers in the form and manner required by LBR 5005-2(d); and **(b)** in the manner stated below:

1. TO BE SERVED BY THE COURT VIA NOTICE OF ELECTRONIC FILING (NEF): Pursuant to controlling General Orders and LBR, the foregoing document will be served by the court via NEF and hyperlink to the document. On (*date*) 11/20/2024, I checked the CM/ECF docket for this bankruptcy case or adversary proceeding and determined that the following persons are on the Electronic Mail Notice List to receive NEF transmission at the email addresses stated below:

Alan W Forsley on behalf of Defendant JGW Solutions, LLC
alan.forsley@flpllp.com, awf@fklawfirm.com, awf@fl-lawyers.net, addy@flpllp.com, andrea@flpllp.com

Marc A Lieberman on behalf of Defendant JGW Solutions, LLC
marc.lieberman@flpllp.com, addy@flpllp.com, andrea@flpllp.com

Marc A Lieberman on behalf of Interested Party Courtesy NEF
marc.lieberman@flpllp.com, addy@flpllp.com, andrea@flpllp.com

Richard A Marshack (TR)
pkraus@marshackhays.com, ecf.alert+Marshack@titlexi.com

Sarah S. Mattingly on behalf of Plaintiff Richard A. Marshack
sarah.mattingly@dinsmore.com

United States Trustee (SA)
ustpreion16.sa.ecf@usdoj.gov

☐ Service information continued on attached page

2. SERVED BY UNITED STATES MAIL:

On (*date*) 11/20/2024, I served the following persons and/or entities at the last known addresses in this bankruptcy case or adversary proceeding by placing a true and correct copy thereof in a sealed envelope in the United States mail, first class, postage prepaid, and addressed as follows. Listing the judge here constitutes a declaration that mailing to the judge will be completed no later than 24 hours after the document is filed.

☐ Service information continued on attached page

3. SERVED BY PERSONAL DELIVERY, OVERNIGHT MAIL, FACSIMILE TRANSMISSION OR EMAIL (*state method for each person or entity served*): Pursuant to F.R.Civ.P. 5 and/or controlling LBR, on (*date*) 11/20/2024, I served the following persons and/or entities by personal delivery, overnight mail service, or (for those who consented in writing to such service method), by facsimile transmission and/or email as follows. Listing the judge here constitutes a declaration that personal delivery on, or overnight mail to, the judge will be completed no later than 24 hours after the document is filed.

JUDGE'S COPY – VIA FEDEX

The Honorable Scott C. Clarkson
U.S. Bankruptcy Court – Central District of California
Ronald Regan Federal Building and Courthouse
411 West Fourth Street, Suite 5130, Courtroom 5C
Santa Ana, California 92701-4593

☐ Service information continued on attached page

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct.

11.20.24

Date

Jamie Herald

Printed Name

/s/ Jamie Herald

Signature